



Your Freight. Our Team. Your Gain.



[www.vimich.com](http://www.vimich.com)



An aerial photograph of a road with a grassy shoulder. The road is dark asphalt with a white line marking. The grassy shoulder is on the left side of the road, and the road curves towards the right. The background is a bright, overexposed sky.

”

When you need a trusted partner  
place your confidence in **Vimich**



# Introduction

Since 1984, outsourcing third party logistics has been our business.

Beyond supplier quality, technology optimization, and our unprecedented history, our team of logistics experts has efficiently moved millions of loads to thousands of destinations.

One of the major reasons why Vimich has grown so rapidly and continues to grow is our ability to identify with the needs of our manufacturing clients.

Since Vimich's inception, our intent has been to represent manufacturers' interests rather than carriers' interests, as is commonplace in the logistics industry.

Vimich has been offering small-to-medium-sized companies the same **efficiencies, scale, and cost savings** realized by the fortune 500 companies.

Your decision to utilize our services will be your first step towards unmatched cost-effective transportation.

## Our clients look to us to:

- Manage all of their transportation logistics
- Reduce costs through tactical improvements
- Enhance supply chain performance through process enhancements
- Optimize logistical functionality
- Improve system-wide upstream and downstream supply chain management
- Provide business intelligence for expert decision-making
- Produce reports specifically tied to goals and objectives
- Present real-time data and shipment tracking
- Analyze and remedy historical data tracking problems and inefficiencies
- Utilize our buying power to reduce overall freight spend

## History

- Pioneer in Outsourced Logistics, one of the first three in North America
- Founded in 1984 after deregulation
- First third party logistics firm to be certified ISO 9001:2008

# Solutions

## Operations Dispatch:

Please regard Vimich as your company's personal traffic department devoted to ensuring the successful shipment of freight regardless of timelines. As your company's outsourced logistics specialists, we will utilize any mode of transport available to ensure that your goods are shipped safely and cost-effectively.

## Carrier Management:

We are not a carrier and therefore do not own any equipment. Our highly qualified freight carriers are insured, bonded, and are chosen specifically for their reliable on-time delivery performances. Our trusted relationships with our partners have provided the foundation for your confidence and remains one of the reasons we have earned the respect and trust of our current clients.

Our outstanding business relationships, expert logistics knowledge, and our repeatable and reliable processes that are built into our exclusive technology are the basis for our ISO 9001:2008 certification.

## Supply Chain

### Our team will manage:

- Carrier communication
- The movement of goods from supplier to customer, including customer returns
- Any related steps in the process
- Financial transactions, terms, and payment schedules

### You can trust the Vimich team of logistic specialists to:

- Monitor carrier compliance to our detailed instructions
- Collaborate with suppliers to ensure that the movement of freight is conducted through specified routed carriers
- Continuously plan, track, and manage the network of flow of inbound and outbound materials to ensure the successful on-time delivery of goods

## 137 Years Managing Logistics



# Our Team - Our Technology

## Our Team

Our expert logistics staff continuously tracks carrier compliance, stays up to date with carrier changes, manages all claims made by customers, and always ensures that we are working with the absolute best available carrier companies.

We will serve your logistics requirements 24/7 on workdays, weekends, and holidays. When you need us, we are there to immediately respond to your needs!

At Vimich Traffic Logistics, we fully understand that delegating the control and management of your transportation requirements demands an enormous degree of trust and we deeply respect the responsibility that is awarded to us.

## Our Technology

Our expert logistics team uses technology and innovation to drive and implement great ideas that optimize our performance and our relationships with our clients.

We have invested heavily in logistic software and technology, which has allowed us to innovate new processes that enhance transportation efficiencies at macro and micro levels.

Every step of the logistics process has been optimized in an effort toward achieving the perfect system. Even though

our system is second to none, we have a continuous improvement team always looking for ways to become more efficient and cost-effective.

Each freight invoice must pass through a software gauntlet of up to 41 tests, checks, and verifications before it reaches final approval. Some of these verifications are listed below.

1. Check for duplicate bills on the same bill of lading number
2. Check for billing from origin terminal and destination terminal on same shipment
3. Check for billing from origin carrier and destination carrier on interline shipments
4. Check to ensure that the customer's policy on prepaid or collect determination on the bill of lading is enforced
5. Check for similarities in invoice data (i.e. same origin, destination, date, bill of lading no., but different invoice number)
6. Check and verify mileage charged by carrier on truckload and expedite moves (some carriers charge 5 to 10% more miles than the actual distance and give a lower rate per mile to get the business)
7. Check for accuracy of postal/zip codes since rates are determined code-to-code (a single digit could triple the cost)
8. Check if the vendor adhered to routing instructions and if not, determine what extra costs have been incurred and prepare a debit memo for the customer to charge them back the extra costs

# Why Vimich

## You should consider Vimich Transportation Logistics if:

1. You would like to lower your transportation costs - there is no charge for any of our services, as our financial success is directly tied to performance, when we perform, you win. Our typical client savings are 8% - 12% and our fees are generally in the 2% - 4% range.
2. You would like to get one invoice a week for all of your activity instead of multiple invoices that strain your accounting department. We will supply a weekly invoice for all of your activity, along with your specified general ledger account number allocation, thereby relieving your accounts payable staff of up to 50% of their time since every product shipment also has a freight invoice.
3. You would like your professional buyers to spend their time on their core competency, which is reducing your material costs and not chasing freight. Our team will manage carriers, supply chains, and administration freeing up valuable business time for other tasks.
4. You would like to capitalize on best practice transportation management methodology. Our business intelligence tools provide total control over supply chains, consolidations, and milk runs. The tracking and reporting provided will result in increased efficiency and profitability.
5. You would like to take advantage of a world-class state-of-the-art proprietary software platform. Our system is custom designed to your business' rules and is integrated with best practice methodology for compliance and control, reporting, documentation, optimized tracking, managing, and increased response time.
6. You want a team of seasoned professionals managing your logistics. Processes, technology, and methodologies are only as good as the team competency that manages them. Our solid team has over 100 years managing transportation and to our credit, in the JIT market has never shut down a single plant since 1984. Beyond experience, our corporate culture is rooted in manufacturing, which means we get it; we know your needs, challenges, and consequences of delivery failure. Our transportation solutions take into account your specific transportation concerns such as (production scheduling, inventory, personnel, finance, inbound supply, and outbound distribution.)
7. You would like a logistics firm that will **"never say no."** When you become our client we will move your freight no matter what, failure is not an option, we will get it there. With Vimich, **"one call does it all"**, gone are the days of you chasing someone to move your freight.

### **Our clients' top five reasons for choosing Vimich:**

” The freight analysis provided by Vimich made it clear that they could dramatically reduce our Annual Freight Spend.

” Vimich told us their service was free and it actually was; they lower our costs and manage our freight better than we can.

” Having to only make one call to one supplier allowed us to reduce our supplier base and cut our paper work.

” Vimich technology allowed for the integration of our business rules while giving us better business intelligence, reporting, tracking, compliance, and control than we had in house.

” Vimich could totally relate with our concerns because they understand transportation concerns unique to manufacturing.

### **Quickly find out if we should work together:**

Go to our website to the Calculate Your Savings webpage. Insert your information and we will provide you with the following:

1. Probable cost savings
2. Time and efficiency savings

**If you like what you see, give us a call or join an online presentation to obtain additional information.**













## **Vimich Traffic Logistics**

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